

IP Solutions UK

B2B



Tenant Offer



Geographic Scope

London

North South East West Central

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England

NorthW NorthE Yorkshire Midlands East London SouthE SouthW

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UK

England Wales Scotland Ireland

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Universal



Urban areas



Rural Areas



Company Summary

IP solutions UK is an IT and telecoms company providing managed services to organisations to improve communications systems. Di3G & Di4G are products negotiated by IP solutions designed to cater for the Social Landlord Sector.

www.ipsolutions.co.uk

Twitter: @IPSolutionsUK

Contact

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Summary of Offer

IP solutions have worked with mobile phone carriers to negotiate low data/connectivity prices for devices using 3G and 4G technology. Their products, 'Di3G' and 'Di4G', use Mifis and Dongles to provide affordable mobile internet connectivity, and are aimed exclusively at organisations delivering Digital Inclusion initiatives.

These products have been designed as part of a proposed pilot run in conjunction with local councils, housing associations, and mobile phone networks.

Details of Offer

Offer to Tenant

Tenants can buy a dongle package direct through IP Solutions which offers:

- Pre-paid 3G dongle, with no need for a contract and credit checks.
- Pre-loaded with 12GB of data

Business to Business

IP solutions is asking social landlords to take part in a pilot using Mifis, aimed at providing connectivity to schemes and groups, digital champions or families. This offers:

- Mifis which connect up to 10 devices (like a mobile router)
- Access to the low data/connectivity rates
- SIM cards cover all major UK mobile networks (O2, Vodafone, EE and Three) so reduces likelihood of blackspots

Pricing below included both 3G and 4G Options:

	<u>Monthly</u>	<u>Upfront</u>
4G Mifi Router	n/a	£72.50
2GB Data (Capped)	£7.50	£8.50
4GB Data (Capped)	£8.50	£9.50

- 2GB and 4GB data packages, capped per month
- Telephone support provided for the 12 month contractual period
- Pilot runs for a period of twelve months and is the only contractual commitment required
- Option of a 12 month rolling contract beyond the pilot
- Purchases of devices by non pilot partners are subject to a 24 month contract

Additional options include:

- ABS rigid plastic security box @ £10 + VAT per unit
- *O2 signal booster 'Boostbox' provided by O2 directly @ £165 + VAT per unit
- *Vodafone signal booster 'SureSignal' provided by IP Solutions @ £80 + VAT per unit

*signal boosters require a connection to an existing broadband circuit with a minimum of 1MB of available bandwidth.

N.B. The price points above are dependant on the volume of sales IP solutions secures – so there may be a minimum order housing associations can make if they are interested (this is flexible, but currently sits around the 50 mifis)

Added Value

IP solutions will deliver the devices and provide ongoing maintenance. They will also provide reports on access and usage to delivery partners. Inappropriate websites and malicious content can be blocked where requested.

IP Solutions are also discussing a MiFi offer for excluded children with the Department for Education. Government provide funding through the Pupil Premium Fund, and housing associations could potentially tap into this, and by identifying digitally excluded children aid digitally excluded families.

Existing partnerships with CHI members

Housing Association	Summary of partnership	Want to know how it's going?
North Herefordshire Homes	NHH is considering running a pilot with IP solutions, and are in the early stages of discussions	Alison Communications & Customer Relations Manager alison.steyn@nhh.org.uk

CHI Review/Opinion

IP Solutions have listened to concerns of the social housing sector and designed this offer in response to an identified need; for internet access to be more flexible and affordable.

They are, however, in the very early stages of this concept and some details require further consideration in terms of logistics and costs. This is particularly in relation to the individual offer to tenants.